

## Five Year Performance Table

Financial Performance	UNIT	FY18	FY17	FY16	FY15	FY14
Total revenue	\$m	3,828.7	2,234.1	2,188.7	2,155.5	2,039.8
EBITDA <sup>(i)</sup>	\$m	490.0	284.9	479.6	508.1	459.4
Profit before interest and tax	\$m	241.4	101.6	301.0	334.6	295.0
Profit/(loss) after income tax attributable to members of parent entity <sup>(ii)</sup>	\$m	28.7	(20.8)	169.7	334.5	129.9
Dividend <sup>(iii)</sup>	\$m	422.5	208.8	199.6	389.2	121.3
<b>Financial position and cash flow</b>						
Total assets	\$m	12,940.8	3,740.9	3,302.8	3,384.0	3,105.1
Total liabilities	\$m	5,702.2	2,257.5	1,614.7	1,693.9	1,623.7
Shareholders' funds/total equity	\$m	7,238.6	1,483.4	1,688.1	1,690.1	1,481.4
Net cash flows from operating activities	\$m	447.5	222.5	401.1	399.7	387.4
Capital expenditure - payments	\$m	291.7	197.4	183.1	131.6	198.4
Cash at end of year	\$m	352.7	114.3	126.0	160.0	126.8
<b>Shareholder value</b>						
Earnings per share	cents	1.9	(2.5)	20.4	42.4	17.2
Dividends per share <sup>(iii)</sup>	cents	21.0	25.0	24.0	50.0	16.0
Operating cash flow per share <sup>(iv)</sup>	cents	10.5	3.0	26.2	34.0	25.0
Net assets per share	\$	4.89	1.78	2.03	2.14	1.96
Return on shareholders' funds	%	0.6	(1.3)	10.0	21.3	8.9
Total shareholder return <sup>(v)</sup>	%	7.5	0.6	5.5	50.5	15.6
Share price close	\$	4.46	4.37	4.57	4.55	3.36
Market capitalisation	\$m	8,977.9	3,650.1	3,799.8	3,773.8	2,563.5
<b>Segment Revenue <sup>(vi)</sup></b>						
Wagering and Media	\$m	2,186.1	1,873.0	1,873.0	1,856.9	1,737.8
Lotteries and Keno <sup>(vii)</sup>	\$m	1,390.7	212.7	208.5	199.0	203.9
Gaming Services	\$m	249.7	143.9	107.2	99.6	98.1
Sun Bets <sup>(viii)</sup>	\$m	7.4	-	-	-	-
<b>Employee</b>						
Safety <sup>(ix)</sup>	LTIFR	2.3	1.5	0.9	1.0	1.5
Females in senior management roles	%	36	39	37	33	35
<b>Stakeholder benefits</b>						
Returns to racing industry	\$m	916.8	813.0	786.9	773.2	735.0
State and territory gambling taxes and GST	\$m	1,166.4	406.3	428.2	459.2	438.9
Income tax expense/(benefit) <sup>(ii)</sup>	\$m	84.8	45.7	61.4	(75.7)	66.7

(i) FY18 includes impairment of \$39.4 million. FY17 includes impairment of \$27.5 million.

(ii) FY15 includes \$163.2 million as a result of receiving income tax benefits relating to the Victorian Wagering and Gaming Licences payment and the NSW Trackside payment (\$160.4 million) and associated interest income.

(iii) Dividends attributable to the year, but which may be payable after the end of the period. FY15 includes a special dividend of 30.0 cents per share.

(iv) Net operating cash flow per the cash flow statement does not include payments for property plant and equipment and intangibles, whereas these items are included in the calculation for the operating cash flow per share ratio.

(v) Total shareholder return (TSR) is calculated from 1 July to 30 June. The share price used for calculating TSR is the volume weighted average share price used in the Tabcorp Dividend Reinvestment Plan (DRP). Where no DRP was in operation, the closing share price on the dividend payment date is used.

(vi) Revenue includes both external and internal revenue.

(vii) Prior to FY18, this was the Keno segment.

(viii) Sun Bets was identified as an operating segment during FY18 as it was no longer in an establishment phase.

(ix) The lost time injury frequency rate (LTIFR) is the number of lost time injuries per million hours worked.